



Minutes of USATF Niagara Association Board Meeting

Oct. 11, 2021

Meeting was called to order 7:31 pm.

Attendees: Russ Ebbets, Kathy McLymond, Brian Lombardo, Fred Covelli, Terry Eason, Perry Jenkins, Chris Cummings, Don Lawrence, Eric Boyce and Rozanne Redlinski

Absent: Izeal Bullock and Jen Potter

1. Secretary's minutes: Minutes of the last meeting and the annual meeting were not available. Board members are asked to look at the minutes on the website. Voting on the minutes was tabled until the November meeting.
2. Board members were asked to vote by email for the replacement positions on the Board. Terry Eason will be Vice President and Perry Jenkins will be a member-at large. These are both 1 year positions and will be voted on by the association members at the next annual meeting.
3. Rozanne asked to have Dave Reinhardt (sanctions) and Jim Glinsky (membership) included in the ZOOM invitations for month meetings. Chris Cummings made a motion that they be considered "ex officio members" and Don Lawrence seconded the motion. It was approved.
4. Treasurer's report: Please refer to the attached report provided by Chris Cummings. The Association is down in revenue but appears to be in line with other Associations, considering the COVID issues. Chris would like to start the 2022 budget process as soon as possible.
5. Vice-President: No report
6. LDR: Eric Boyce reported that the USATF Niagara Open & Masters XC Championships will be Sunday Nov. 7th in Canandaigua. Don Lawrence and Eric will be discussing the combination of race walking and distance running events.
7. High Performance: Don Lawrence would like to have monthly ZOOM clinics on various topics like Race walking, Javelin, Physical Therapy.
8. Youth: Izeal Bullock was not on the call.
9. Officials: Kathy McLymond needed the details from Jen Potter about the meet in January so that she can get officials. The meeting will be in Ithaca on January 9th ...time TBD.

Old Business:

USATF Annual Meeting: Kathy McLymond will be the Niagara Association delegate to the Annual Convention. A stipend will be given to those attending the convention. The amount of the stipend will be determined after the Board gets more information about costs.

According to Dave Shrock and the Governance manual. The Niagara Association can have 6 delegates at the convention (virtually or in person). Three of these positions must be coaches and three must be athletes. Only 400 people will be allowed to attend the convention in person. Perry, Don and Rozanne have National or Committee level positions and will be attending. Kathy will attend to represent the Niagara Association.

Membership: a report was provided by Jim Glinsky and can be found in the attachments.

New Business:

- The Board discussed and approved a stipend for the Sanction chair. A stipend of \$1500 will be given to the sanction chair effective the 2022 calendar year.
- Russ has asked that committee make entries on the calendar. Events should be posted 90 days before the event. Timing for the deadlines will be discussed later. Events may include championships, clinics and/or meetings.
- Empire State Classic will be back in Cortland next summer.
- Junior Olympic XC report: Izeal was not in attendance.
- McTaggart meet will be held in Montgomery, NY on November 20th. This will be an 8K race that will start at 1:00pm.

Meeting was adjourned at 8:25.

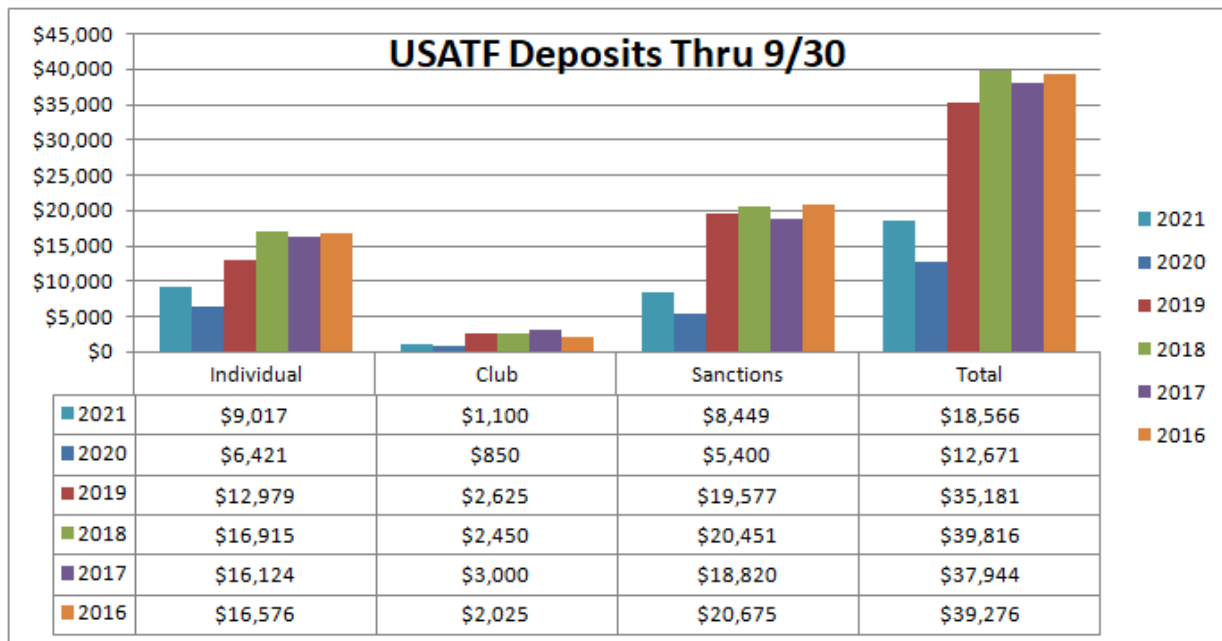
Respectfully submitted: Rozanne Redlinski

USATF Niagara Treasurer's Report by Chris Cummings

10/11/2021 Board Call

I. Summary:

The chart below shows individual and club membership, as well as sanction revenues for 2021 and the last five years. We have continued to rebound financially as the year has progressed. Compared to the last five year average, individual membership revenue is down 35% (35% last month), club membership revenue is down 50% (48% last month), sanctions revenue is down 50% (51% last month), and total revenue is down 44% (same as last month).



II. As of 10/5/2021, our financial assets include:

Checking	\$23,895
Savings	<u>\$20,007</u>
Subtotal	\$43,902
Less: HOF Prize \$	-\$500
Less: ESC Funds	-\$2,649
Total Assets	\$40,753

III. As of 10/5/2021, year-to-date revenues and expenses stand at:

Revenue:	\$33,064
Expenses:	<u>\$19,800</u>
Profit/(Loss)	\$13,264

IV. 2022 Budget Input

I will need input from the Board on the 2022 Budget and that process should start this month. In general, I would say that we have five main sources of revenues (i.e., Sanctions, Individual Memberships, Entry Fees, Club Memberships, and Donations/Contributions) and four main categories of expenses (i.e., Event Expenses, Overhead (tax prep, website, postage, office supplies, Annual Convention), Membership/Sanctions Processing, and Committee Expenses). Given the importance of Events (both from a revenue and expense standpoint), I would like to start with Board input into the vents we will be hosting in 2022. Towards that end, here is my initial conversation starter list.

2022 Niagara Events

<u>Event</u>	<u>Date</u>	<u>Location</u>
Indoor JO/Open/Masters T&F Meet	January	@Ithaca College
Outdoor JO/Open/Masters/ T&F Meet	June	TBD
Cross Country JO Meet	November	TBD
Open/Masters Cross Country	November	TBD
Racewalk Championships	TBD	TBD
LDR Championships	Various	TBD
Annual Convention	December	TBD

Niagara Membership Report 8 OCT 21				
	Male	Female	Total	
Youth	169	240	409	43%
Open	145	82	227	24%
Masters	215	96	311	33%
Total	529	418	947	
Clubs 41				
Members Increased by 24 since the last report.				
Clubs unchanged				
Membership is continuing to slowly increase. More moderate increases are expected with upcoming USATF championships				