

### Minutes of the Niagara Association Board meeting

March 14, 2022

This meeting was called to order by President Russ Ebbets at 7:30 pm EST on March 14, 2022. In attendance were: President Russ Ebbets, Fred Covelli, Terry Eason, Chris Cummings, Kathy McLymond, Perry Jenkins, Jen Potter, Eric Boyce, Jim Glinsky, Don Lawrence and Rozanne Redlinski.

- !. Approval of the Minutes from February 7,202: A motion was stated by Fred Covelli and seconded by Perry Jenkins, that the minutes of the February meeting be accepted with 2 modifications. The first modification was to change the date of the Empire States Game to Jun 30, 2022. The second modification was to change the name of the meet for which in VP Fred Covelli's report to the Niagara Association Outdoor Championship. The motion was passed.
- 2. President's report: Russ said that there was no word on the Wilson grant yet. Bylaws will be discussed later in the meeting. He is still contact Youth Clubs. Russ has a Zoom meeting on March 24<sup>th</sup> to discuss the RJT and the 5 Star program. Plans for the Empire State Classic on 7/30/2022 are still proceeding. Russ has received \$1400 dollars in donations from the Lions Club and is still working on getting more donations. Last year at this time, we had \$300 in donations and Russ is still waiting on the Syracuse area Lion's clubs to respond.
- 3. Treasurer's report: Memberships are a little ahead of the 5 year average. Sanctions are the continuing weak spot. Sanctions make up a greatest part of the income for the Association. Chris expressed some concern with this possible loss of revenue on our projected budget. Please see attachment 1. for Chris Cummings full report.

### 4. VP reports:

A. Fred Covelli: Nazareth College has agreed to host our Association Outdoor Championship on Saturday, June 25<sup>th</sup>. This meet will include Master, Open and JO. Fred will notify the Timing companies to modify the location on their contract forms (RFP). Fred will modify last years registration forms to be used this year. Andy Martin will set up the online registration once the details of the order of events is established. The price will be \$2100/day for the facility. Russ has a meeting on Tuesday, March 15<sup>th</sup> with the Nazareth Facility Chair about the event, but wanted the Board approval before proceeding. The Board approved this site.

The idea of sending out post cards with the information was discussed and the Board recommended that we you a QRS code and electronic information platforms instead. Jen offered her list of all the High School on her recruiting program at Ithaca.

Perry Jenkins asked that we set up Zoom called to work on the event schedule and details for both the Empire Classic and the Association Championship. We are 4 months out and the details need to be discussed and organized soon. Russ said he would set up the Zoom call after he got more details from the venue. This meeting may be in the first week of April.

Eric Boyce stated that the order of events and the registration should be available before the end of April. These were the most important details and the rest can be worked out later.

- B. Terry Eason: Terry has had no response from Utica about a Throws Pentathlon. He asked Russ to explore the possibility of having Nazareth host this meet during Russ' meeting tomorrow. Jen Potter offered to help with connections. Rozanne questions having a Throws Pentathlon and the Association Outdoor Championships. Russ wants to offer both opportunities for the membership. Chris Cummings was concerned about conflicts with other meets (Worlds, USATF meets) that might draw athletes and officials away from our meets. The target date is July 15th. Russ says it will be determined by the Venue's availability.
- 5. LDR: "Since the last board call LDR has had 2 USATF Niagara Association open and master championships which were the 4 Mile And 5 Mile Championships which were held March 5 @ Tip Hill and March 12 @ ROTG (Runnin' on the Green)."—Eric Boyce

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6. Membership report by Jim Glinsky:

Youth 201 Open 185 Master 275

Total

711 This is up 41% over 2021

Clubs membership is 33-- which is up 3 over February.

- 7. High Performance: Don Lawrence said that he is averaging 15 participants for each clinic. Several persons have contacted Rozanne and Don for links for the clinics to view afterwards. Jen Potter uses them in her college courses. Russ Ebbets presented in March and Vick Mitchell (UB Cross Country Coach) will present in April. Coaches are hoping for some things for their HS athletes to do during the summer. Don thinks this will be a great opportunity for USATF to help keep kids involved.
- 8. Youth: Izeal Bullock was not in attendance
- 9. Officials: Kathy McLymond had nothing new to report.
- 10. Calendar: Perry Jenkins will be contacting Eric Boyce and Rozanne Redlinski about making sure that all the meets are posted on the USATF calendar. He also wants to place the local meets on the calendar. Fred will check with Mike Bordonaro about the schedule.

Old Business:

## Old Business:

A. Marketing kits: Rozanne said that she submitted the Marketing request to the National Office. She was budgeted \$1000.00 (\$500 from the National office and \$500 from the Niagara Association) and spend exactly that amount. She provided a list of the items that she purchased. The items will be delivered to Don Lawrence and he offered to take charge of storing and distributing the items.

B. Bylaws: Rozanne had provided the Board with a copy of the updated bylaws. She asked the member of the Board to send her any concerns that should be discussed before she sends this to Scott Irwin. Terry Eason was this only one who expressed any concerns. Rozanne will contact Terry and discuss these items before she submits these Bylaws to Scott.

After Scott Irwin looks at the Bylaws, Rozanne will present them back to the Board. They must then go before the entire Association membership for approval.

Jen Potter made a motion to adjourn the meeting at 8:05pm. This was seconded by Don Lawrence and approve by the rest of the Board.

Submitted by,

Rozanne Redlinski

Secretary Niagara Association USATF

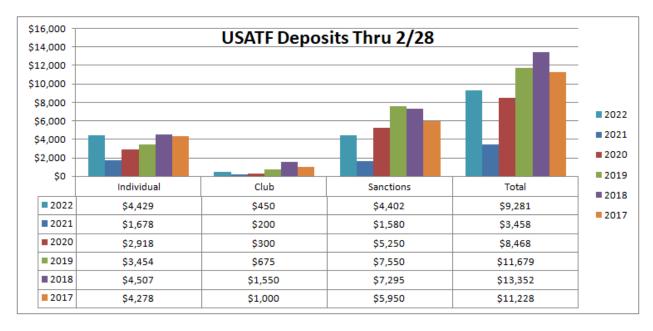
# Attachment 1: Treasurer's report

USATF Niagara Treasurer's Report by Chris Cummings

3/14/2022 Board Call

#### I. Summary:

The chart below shows individual and club membership, as well as sanction revenues for 2022 and the last five years. Memberships are off to strong start (\$4,429 versus a 2017-2021 average of \$3,367), but sanctions continue to lag (\$4,402 versus a 2017-2021 average of \$5,525). In pre-COVID years, we typically would receive approximately 40% of our full year sanctions revenue in the first three months of the year. This is worth watching closely the next few months as it may indicate that we are lagging behind our revenue projections for 2022.



## II. As of 3/8/2022, our financial assets include:

| Checking           | \$19,509 (includes \$1,350 from Lions Contributions to | or JO) |
|--------------------|--|--------|
| Savings            | <u>\$25,008</u>  |        |
| Subtotal           | \$44,517   |        |
| Less: HOF Prize \$ | -\$500   |        |
| Less:: ESC Funds   | <u>-\$2,649</u>  |        |
| Total Assets       | \$41,368   |        |
|                    |  |        |

III. As the year unfolds and we have more revenues and expenses I will add the P&L and tracking versus budget, but there was minimal activity in January.

# Attachment 2: LDR report:

I'm following up with runner of the year and Grand Prix races to ensure that they meet the sanctioning requirement. I've been working with Andy Martin to send out some email blasts about membership benefits and the Grand Prix information.

Lastly, I've been working behind the seasons to encourage USATF Niagara members to participate in the 3 LDR USATF championships that are in NY. (Syracuse half in March, Rochester mile in May) which are Masters National Championships. Then in the Adirondack association: July 2nd the Whiteface race has the Mountain championships which is a World qualifier