

USATF Niagara Association Board Meeting

Monday May 9th, 2022

Agenda

Call to Order c. 730pm by Russ Ebbets

1. Approval of the Minutes from April 11, 2022

Motion by Don Lawrence to accept, seconded by Fred Covelli.

2. President's Report –

Wilson Grant-We did not receive grant this year.

RJT/5-Star set to started with 4 programs reporting...Positive Club interest

Growth to Impact checks should arrive this week (not received yet)

~According to Chris Cummings we just received the check.

- JO/Open/Master Outdoor meet to Nazareth Saturday June 25, 2022,
- Throws Pentathlon to Utica, July 16, 2022...details to follow
- NYS Lions Convention JO table, Izeal to help May 19, 20, 21, 2022
- Lions JO money \$3050 deposited to date...
- Bill Q...Reply to All

3. Treasurer's Report Chris reported \$52,000, (\$3,050 from Lion's vs \$500 '21)

Marketing Kit \$500. + \$500 + \$90 added cost to come from Savings account voted on 4-3 carries.

4. VP Reports –

Fred (Operations) – outdoor track location Nazareth College deposit was sent in.

Terry (At Large) –No report

5. LDR – Eric sent report prior mtg, please read.

6. Membership – Jim Glinsky 795 members/ 37 clubs

Youth – 229 Open – 212 Master – 354...clubs 37 (+1 over April) Total – 795

7. High Performance – Don – Zoom Clinic Schedule Kids T&F with Pete & Kelsey Gratian

8. Youth Athletics – Izeal, absent

9. Officials – Kathy, No report

10. Calendar Project – Perry work in progress

Old Business

By laws- finalized with assistance from Scott Erwin?

Q - Where are we at?

Don replied that he will get with Scott and Roz to see how close we are.

Marketing kit shipping by June 1st according to Nat'l office

Region 2 JO 2023 hosting needs to be discussed sooner than later

New Business-

- Chris voiced concern with JO's 15-18 age group throwing a #16 shot to qualify for ESC.
- Don said, World Champs viewing party at Runners Roost 7/23 or 7/24
- Don will work USATF ADK meet to assist with void of Bill Q.
- Throws Pentathlon motion by Chris to delay 1 year due to Utica not communicating,

a vote was taken after Brian called the question:

Yes Vote= Fred, Kathy, Brian, Don, Chris, Eric, No Vote= Russ (6-1 passes)

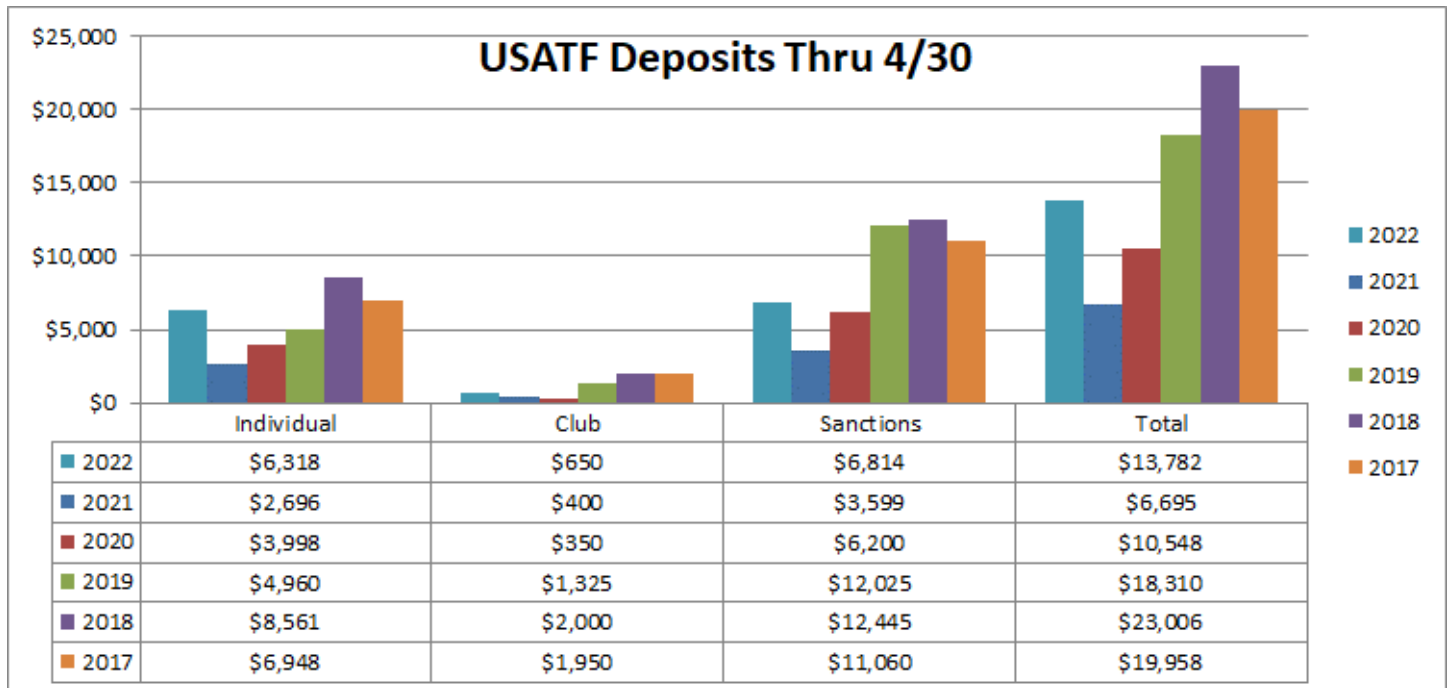
Adjournment @ 8:25pm Motion by Fred seconded by Brian

USATF Niagara Treasurer's Report by Chris Cummings

5/9/2022 Board Call

I. Summary:

The chart below shows individual and club membership, as well as sanction revenues for 2022 and the last five years. Memberships continue to rebound faster than sanctions. Total revenues are down approximately 12% versus our 5 year average. Furthermore, while 2022 is shaping up to better than the COVID years of 2020 and 2021, total revenues are down 25%-40% from the pre-COVID years of 2017, 2018, and 2019.



II. As of 5/4/2022, our financial assets include:

Checking	\$29,720*
Savings	<u>\$25,009</u>
Subtotal	\$54,729
Less: HOF Prize \$	-\$500
Less: ESC Funds	<u>-\$2,649</u>
Total Assets	\$51,850

*includes \$3,050 from Lions Contributions for JO in 2022, plus \$500 2021 Lions Contributions from 2021 not spent, less \$707 in JO expenses for 2022 allocated to Lions Contributions)

III. As Of 5/4/2022 our 2022 YTD P&L Summary is as follows:

	<u>Actual</u>	<u>Budget**</u>
Income	\$21,409	\$13,246
<u>Expenses</u>	<u>\$5,609</u>	<u>\$11,464</u>
Profit/Loss	\$15,800	\$1,782

**Budget amounts assumed income was equally received throughout the year (i.e., 1/12th per month).