



## Niagara Association Board meeting

August 8, 2022

**This monthly Board Meeting of the Niagara Association was called to order by President Russ Ebbets at 7:34 pm EST. The following Board members were in attendance: President Russ Ebbets, Fred Covelli, Terry Eason, Perry Jenkins, Kathy McLymond, Eric Boyce, Don Lawrence, Izeal Bullock, Chris Cummings and Rozanne Redlinski. Not in attendance were Jen Potter and Brian Lombardo.**

1. Approval of the Minutes from July 11, 2022, and special meeting July 26, 2022. Fred made a motion to accept the minutes of the Board meeting which was seconded by Don. This motion passed. Kathy made a motion that the Minutes for the Special meeting be accepted, and Fred seconded this motion. Rozanne was asked to add the questions posed to Kathy by Russ with her responses. This motion was also passed.
2. President's Report –
  - A. RJT/5-Star started with 4 programs. Russ asked Chris to send out three (3) checks for \$350 each to the clubs that reported. Chris questioned that fact that this money was not in the approved budget. A lively discussion followed about movement of money into the checking account to cover this expense. Chris was not opposed to making the checks but stressed that any expense not covered in the budget had to have Board approval. He, as the treasurer, can not write out checks for anything that is not in the approved budget. These expenses should be considered before the budget is approved for the coming year. Rozanne and Eric both added that a clearer budget needs to be presented to the Treasurer in January and we need to do a better job sticking to that budget. Izeal questioned where the money raised by the Lions club was in the budget and Chris said that it was in the budget to help balance the bottom line. Eric suggested that any lions club money raised next year should be placed in a separate line in the budget and used just for RJT. Terry recommended that we include in the motion, that the Budget will be amended to cover these expenses to be distributed this week. Chris said that \$3250 was raised through the Lions clubs and Russ said that there was \$700 left from last year and \$1000 was expected from a Grant.

The Board voted on a friendly Amendment to the Budget to allow Chris to modify the original budget and move money into the checking account to cover these expenses. Izeal's motion to allow Chris to pay three RJT programs \$350 was voted on and it passed.

B. Five XC Clinic Weekends August 20<sup>th</sup>, 27<sup>th</sup>, 2022: Russ announced 5 Cross Country Clinics. He plans to pay each clinic \$125 (total \$625). Chris says that there was \$600 budgeted for clinics. It was recommended by Eric and Kathy that the amount of reimbursed be lowered to \$120 so that it stayed in budget. Russ said that \$25 was for the sanction fee and \$100 for the clinician. Kathy asked if there was sanction money in the budget and Eric responded that the sanctioning fee was built into the cost of most events budgets. Rozanne made a motion that \$25.00 be moved from saving to checking to cover the cost of the clinics. This was seconded by Don Lawrence and passed.

C. Accreditation update: Growth to Impact Grants will be coming out again next year. Don suggested that we earmark some of our budget next year to repay the money spent in excess this year.

Russ needs to send a copy of our Articles of Incorporation. This would involve another \$25 from the budget. Fred asked where the original Articles of Incorporation. Chris suggested that Russ contact Dave Reinhart about a website about charities and their Articles of Incorporation. Kathy said that these articles can be found in the governance section of our website. Rozanne made a motion that would allow Russ to pay NYS \$25 (if needed) for a copy of these documents. This was seconded by Chris and passed.

Russ questioned Eric about the lack of sanctions for Tipperary Hill, Running of the Green and the Lilac Run. Eric's records showed that they were sanctioned. Russ was concerned about the loss of revenue with the missing sanctions. Eric said he would look into this.

3. Treasurer's Report: Please see the attached report

4. VP Reports – Fred – nothing to report

Terry – nothing to report

5. LDR – Eric -See attached LRD report

6. Membership – Jim Glinsky

Youth – 580

Open – 272

Master – 404...clubs 45 (+0 over July)

Total – 1256

7. High Performance – Don wanted to thank Jim Glinksy for his presentation at the last High Performance Clinic. The next speaker will be talking about Race Walking and Elite Recovery Methods and Nutrition.
8. Youth Athletics – Izeal—No report
9. Officials – Kathy—No report
10. Calendar Project – Perry—No Report

### **Old Business**

Region 2 JO 2023 – We are considering 3 sites. Fred stated that Rochester and Buffalo would be located in the area required for the Dick's \$25,000 grant. The location for the meet needs to be established before you can apply for the grant. Don suggested that we contact whoever has used this grant and ask about their experience. Fred is working with Jamestown. Russ is looking at Nazareth and Izeal is looking at All High Stadium.

Election Committee Report—As of this meeting, Fred only had 2 nominations.

Members discussed people that were interested in running. Nominations and Bios needed to be sent in. Terry told the Board that he would not be staying on as the second VP.

ESC – July 30, 2022...Niagara Women 1<sup>st</sup> place, Niagara Men 2<sup>nd</sup> place, 50 athletes entered. Chris asked if the other associations were going to send him a check.

### **New Business**

Annual Meeting: September 25, 2022—Don got a verbal agreement to have the meeting at Daeman College. He will get back to us about the time. Eric and Kathy offered that there were 2 large LDR races that day which would involve several association members. Kathy made a motion to move the meeting to October 2<sup>nd</sup>. Don seconded this motion and it was passed. The meeting date has been changed to October 2, 2022.

The meeting will be hybrid. The ballots and by law changes will be voted on by electronic ballots. These ballots will be due 48 hours before the meeting.

### **Adjournment**

**Meeting was adjourned at 8:36 EST.**

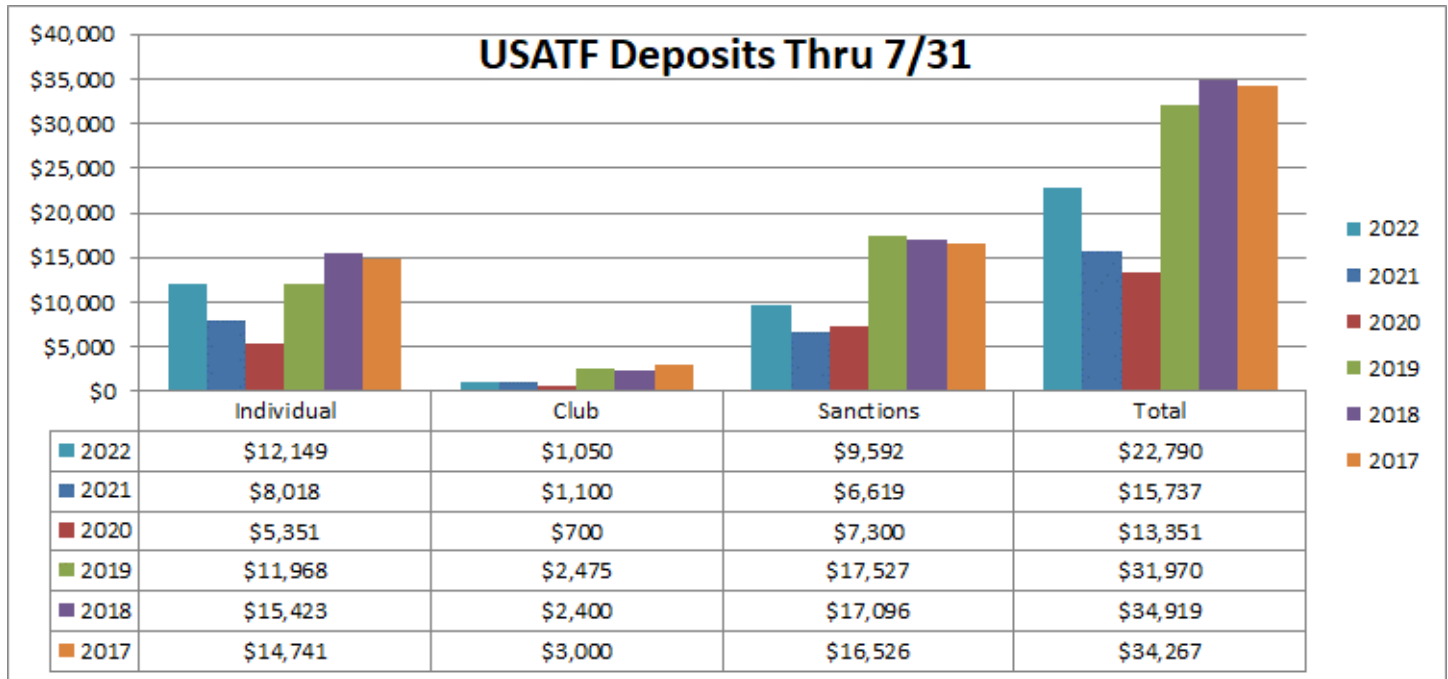
**Rozanne Redlinski**

**Secretary Niagara Association USATF**

8/8/2022 Board Call

**I. Summary:**

The chart below shows individual and club membership, as well as sanction revenues for 2022 and the last five years. Sanctions revenue continues to be soft. Total revenues are down approximately 13% versus our 5 year average.



**II. As of 8/4/2022, our financial assets include:**

Checking	\$39,710*
Savings	<u>\$23,919</u>
Subtotal	\$63,629
Less: HOF Prize \$	-\$500
Less: ESC Funds	<u>-\$2,649</u>
Total Assets	\$60,480

\*includes \$3,250 from Lions Contributions for JO in 2022, plus \$500 2021 Lions Contributions from 2021 not spent, less \$2,909 in JO expenses for 2022 allocated to Lions Contributions)

**III. As Of 8/4/2022 our 2022 YTD P&L Summary is as follows:**

	Jan 1 - Aug 4, 22	Budget	\$ Over Budget	% of Budget
<b>Income</b>				
Sponsorships - Prize Money	2,550.00	0.00	2,550.00	100.0%
Contributions				
JO Lions Donation	3,250.00	3,500.00	-250.00	92.86%
Association Grant	5,000.00	5,000.00	0.00	100.0%
Event Income				
Youth				
Association JO Track Meet				
Entry Fees	2,729.50	1,400.00	1,329.50	194.96%
Open/Masters Track & Field				
Indoor T&F Championship	0.00	3,000.00	-3,000.00	0.0%
Outdoor Championship Entry Fees	2,105.50	1,400.00	705.50	150.39%
Sanction Fees	8,618.83	10,693.55	-2,074.72	80.6%
Membership Dues				
Individual	14,506.75	8,911.29	5,595.46	162.79%
Club	1,800.00	1,425.81	374.19	126.24%
<b>Total Income</b>	<b>40,560.58</b>	<b>35,330.65</b>	<b>5,229.93</b>	<b>114.8%</b>
<b>Expense</b>				
Savings Reduction	1,000.00	0.00	1,000.00	100.0%
Membership Processing	750.00	750.00	0.00	100.0%
Sanctions Processing	750.00	750.00	0.00	100.0%
Event Expense				
Pentathlon				
Pentathlon Officials	0.00	450.00	-450.00	0.0%
Pentathlon - Other	0.00	1,890.00	-1,890.00	0.0%
LDR				
Masters Prize Money	200.00	150.00	50.00	133.33%
Championship Prize Money	2,800.00	300.00	2,500.00	933.33%
Youth				
Association JO Track Meet				
Miscellaneous	0.00	100.00	-100.00	0.0%
Facility Fees	1,202.50	1,500.00	-297.50	80.17%
Miscellaneous Supplies	194.32	350.00	-155.68	55.52%
Sanction Fee	0.00	75.00	-75.00	0.0%
Athletic Trainers	250.00	125.00	125.00	200.0%
Timing	515.00	700.00	-185.00	73.57%
Association JO Meet Officials	735.00	750.00	-15.00	98.0%
Track & Field				
Open / Masters Association				
Club Prize Money	0.00	0.00	0.00	0.0%
Supplies	0.00	450.00	-450.00	0.0%
Directors	0.00	0.00	0.00	0.0%
Awards	0.00	0.00	0.00	0.0%
Timing	515.00	700.00	-185.00	73.57%
Food	0.00	0.00	0.00	0.0%
Officials	735.00	750.00	-15.00	98.0%
Facilities	1,202.50	1,500.00	-297.50	80.17%
Indoor T&F Championship				
Athletic Trainer	0.00	225.00	-225.00	0.0%
Miscellaneous	34.00	250.00	-216.00	13.6%
Sanction	0.00	200.00	-200.00	0.0%
Officials	0.00	1,500.00	-1,500.00	0.0%
Officials - Hotel	0.00	150.00	-150.00	0.0%
Timing	0.00	1,200.00	-1,200.00	0.0%
Facility Rental	0.00	3,500.00	-3,500.00	0.0%
Officials Expense				
Travel - Other	1,000.00	1,000.00	0.00	100.0%
Merchandise				
Marketing Kit	590.70	500.00	90.70	118.14%
Professional Services				
Financial Statements/Tax Return	660.00	600.00	60.00	110.0%
Website/Marketing	2,000.00	2,000.00	0.00	100.0%
Administrative Expense				
Post Office Box Rental	0.00	30.00	-30.00	0.0%
Office Supplies				
Admin	377.99	300.00	77.99	126.0%
Checks	0.00	45.00	-45.00	0.0%
Office Supplies - Other	300.00	0.00	300.00	100.0%
Postage				
Admin	49.16	200.00	-150.84	24.58%
Officials	0.00	75.00	-75.00	0.0%
Committees Expense				
Clinics	0.00	300.00	-300.00	0.0%
Officials Expense				
Training	0.00	250.00	-250.00	0.0%
<b>Total Expense</b>	<b>15,861.17</b>	<b>23,615.00</b>	<b>-7,753.83</b>	<b>67.17%</b>
<b>Net Income</b>	<b>24,699.41</b>	<b>11,715.65</b>	<b>12,983.76</b>	<b>210.82%</b>